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General Counsel Dana P. Moore, Esq.

2901 Druid Park Drive Box #400 Baltimore, MD 21215 Phone: 410-929-0515 June 30, 2016

Dear Supporter:

The Maryland Black Caucus Foundation is proud to present its 21st Annual Legislative Black Caucus Weekend, November 11-12th, 2016 in Annapolis, Maryland. The theme for this year is: "Behold, All Things Are Made New – A New Era, A New Day!" We have planned a very exciting weekend designed to engage citizens, elected officials, subject matter experts and industry leaders as we explore policy and discuss legislation that impact African Americans and other minorities in Maryland.

The weekend will begin Friday, November 11th with our all day workshops in the Miller Senate Office Building in Annapolis where over 500+ will be in attendance. The Legislators of the Legislative Black Caucus of Maryland will host a series of panel discussions and workshops tackling the issues of economic development, education, social justice, health and how to tap into Maryland's "\$365 Billion Dollar Economy." We have invited business leaders and subject matter experts from around the state and the country for these informative sessions.

On Saturday, November 12th, we will begin our day at the Marriott Hotels & Resorts, Greenbelt with the Business Over Breakfast event featuring George Fraser as the guest speaker. There will also be a VIP Reception and Gala with dancing that evening with all 48 legislators of the Legislative Black of Caucus of Maryland.

We would like to invite you to be a sponsor and to join us for an exciting weekend. Our sponsorship levels range from \$2,500 to \$75,000. You will receive your complete sponsorship package in the coming weeks and will also be able to purchase sponsorship packages/tickets online via our website. In the meantime, please feel free to contact our fundraising consultant, Denise DeLeaver at 410-466-4557, if you have any questions or would like to confirm your financial contributions.

We truly look forward to your participation and thank you for your continuous support of the Maryland Black Caucus Foundation and the Legislative Black Caucus of Maryland.

Sincerely,

Jeremy Lawson

President



SPONSORSHIP PACKAGE

PRESENTING SPONSORSHIP OPPORTUNITIES INCLUDE:

\$75,000 (Exclusive)

(3) Three Preferred Tables with seating for 8 guests at each table, (2) Two Full Page, 4-Color Ads in Program, Inclusion of logo in (15) fifteen E-News Blasts, Company name recognition as Presenting Sponsor in Program, Company name recognition in sponsors section of website as Presenting Sponsor, Inclusion of logo in graphic animation at event, Logo included in all ads in print publications, Logo included in printed invitation

DINNER HOST SPONSORSHIP OPPORTUNITIES INCLUDE:

\$50,000 (Exclusive)

(3) Three Preferred Tables with seating for 8 guests at each table, (1) One General Seating Table with seating for 8 guests at each table, (2) Two Full Page, 4-Color Ads in Program, Inclusion of logo in (13) thirteen E-News Blasts, Company name recognition as Dinner Host Sponsor in Program, Special recognition as Dinner Host on the menu page of the Program, Company name recognition in sponsors section of website as Dinner Host, Inclusion of logo in graphic animation during the event, Logo included in all ads in print publications, Logo included in printed invitation

ENTERTAINMENT SPONSORSHIP OPPORTUNITIES INCLUDE:

\$25,000 (Exclusive)

(2) Two Preferred Tables with seating for 8 guests at each table, (2) Two Full Page, 4-Color Ads in Program, Inclusion of logo in (9) nine E-News Blasts, Entertainment participation opportunity (with MBCF approval) for the awards portion of the event, Company name recognition as Entertainment Sponsor in Program, Company name recognition in sponsors section of website as Entertainment Sponsor, Inclusion of logo in graphic animation during the event, Logo included in all ads in print publications

LEGISLATIVE WORKSHOPS SPONSOR

\$10,000 (Exclusive)

Speaking opportunity on panel, Company name/brand/logo on screens during panel, Company logo on agenda of program, On stage presented as Forum Sponsor during the welcome and closing remarks, Company logo on all marketing materials and brochures, Company logo on signage at event, Company logo on website promoting the event as the Legislative Workshops Sponsor, Company recognition and logo on all E-news blasts, Provide sponsor give-away at the 2016 Annual Legislative Workshops (approved by MBCF staff)

VIP RECEPTION SPONSOR

\$10,000 (Exclusive)

Company name/logo on all cocktail tables as VIP Reception Sponsor, Thank you announcement to VIP Reception Sponsor during the reception, Company logo on agenda of program. Company logo on all marketing materials and brochures, Company logo on signage at event, Company logo on website promoting the event as the VIP Reception Sponsor, Company recognition and logo on all E-news blasts, Provide sponsor give-away at the 2016 Annual Legislative VIP Reception (approved by MBCF staff)

Business Over Breakfast Sponsor \$5,000 (Exclusive)

Company name/logo on all breakfast buffet stations, Company name and logo table tents as Breakfast Sponsor, Company logo on agenda of program, Thank you announcement to Breakfast Sponsor during the welcome and closing remarks, Company logo on all marketing materials and brochures, Company logo on signage at event, Company logo on website promoting the event as the Breakfast Sponsor, Company recognition and logo on all E-news blasts, Provide sponsor give-away at the Business Over Breakfast (approved by MBCF staff)

Maryland Black Caucus Foundation is a 501(c) (3) Tax Exempt Organization • Your Sponsorship gifts are tax deductible.



SPONSORSHIP PACKAGE

Sponsorship Request		
☐ Diamond \$20,000	☐ Platinum \$15,000 ☐ Silver \$1	0,000
☐ Bronze \$5,000	☐ Supporter \$2,500	
Exclusive Package I am unable to sponsor; ex	nclosed is a contribution in the amount of \$	>
Individual Request		
☐ I/We will attend the follo	wing Maryland Black Caucus Foundatio	on 2016 Weekend Events:
Booth (Both Days	\$100	
Package (Business		
VIP Reception & C	\$250 \$150	
Gaia (Early Bird S	Special by September 30, 2016 - \$125)	\$150
Business Over Bre	eakfast (George Fraser, Guest Speaker)	\$125
Name	Organization	
Address		
City	State	Zip
Phone	E-mail	
My check in the amount of enclosed. □ Please send me □ Please charge my: □ VISA / MasterCard / Disc		\$
Credit Card #:	Exp. Date/	Security Code
Name on Card		
Signature		

MARYLAND BLACK CAUCUS FOUNDATION

Maryland Black Caucus Foundation 2016 Weekend c/o: Denise Deleaver
2901 Druid Park Drive, Box 400 • Baltimore, MD 21215

For further information, call Denise Deleaver at 410-466-4557 or ddeleaver@gmail.com

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Advertisement Agreement Form	Dea	ndline: October 17, 2016
Name	Title	144,
Organization/Company:		
Address		
City/State/Zip		
Phone Fax		
Signature:		
Foundation. Acceptable formats include J minimum resolution of 300 dpi to ensure Maryland Black Caucus Foundation. Plea you would like to purchase.	maximum quality. No ads	s will be designed by the
☐ Advertisement Rates/Sizes	B/W	Ad Measurement (w" x h")
☐ Back Cover	\$ 3,650	
☐ Inside Front Cover	\$ 3,200	8.5"x11" Full Bleed
☐ Inside Back Cover	\$ 3,200	8.5"x11" Full Bleed
☐ Full Page	\$ 2,200	7.5"x10"
☐ Half Page (Horizontal)	\$ 1,200	7"x 4.5"
Quarter Page (Vertical)	\$ 900	3.75"x 5"
*Ads not complying with the	e stated measurements w	ill be re-sized to fit.
— Send me an invoice		
■ Enclosed is my check in the amount o	f \$ navable to: 1	Maryland Black Caucus Foundation

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Sponsorship Opportunities

Diamond Sponsor \$20,000

Benefits include recognition at all events, name on sponsor banner, sponsorship listing on web site, VIP Reception/Gala (16 tickets), Corporate Breakfast (16 tickets), Back Cover in weekend conference journal and booth.

Platinum Sponsor \$15,000

Benefits include recognition at all events, name on sponsor banner, sponsorship listing on web site, VIP Reception/Gala (12 tickets), Corporate Breakfast (12 tickets), Inside Front cover in weekend conference journal and booth.

Silver Sponsor \$10,000

Benefits include recognition at all events, name on sponsor banner, sponsorship listing on web site, VIP Reception/Gala (10 tickets), Corporate Breakfast (10 tickets), and inside front cover advertisement in weekend conference journal and booth.

Bronze Sponsor \$5,000

Benefits include recognition at all events, name on sponsor banner, sponsorship listing on web site, VIP Reception/Gala (6 tickets), Corporate Breakfast (6 tickets), and a full page advertisement in weekend conference journal and booth.

Supporter Sponsor \$2,500

Benefits include recognition at all events, name on sponsor banner, sponsorship listing on Foundation web site, VIP Reception/Gala (4 tickets), Corporate Breakfast (4 tickets) and a 1/2 page advertisement in weekend conference journal and booth.